

**Open to any business, institution or organization in Lethbridge*
Lethbridge 2007 -
"Business of the Year Awards"
NOMINATION FORM

I nominate the following business: Put an "X" beside the award Category in which the organization is being nominated in:

Business Name: _____ () **Business Leadership**
 () **Business Legacy**
 () **Change & Innovation**
 Address: _____ () **Dalton Jordan Memorial Award for Business Excellence**
 () **Estelle Botfield Memorial Award for Customer Service Excellence**
 Telephone: _____ () **Small Business of the Year**
 () **Spirit of Lethbridge**
 () **New Venture/New Business**
 () **Young Entrepreneur**

Why I believe this organization is eligible for this award: _____

Nominated by: _____ Phone: _____
 (Print Name)

Awards will be presented at the **"Business of the Year Awards" Breakfast** Tuesday, October 16, 2007.

Please complete this form and forward it to the Chamber by fax: 327-1001 or mail to the Lethbridge Chamber of Commerce, 529 - 6th St. S., Lethbridge, AB. T1J 2E1, Phone: 327-1586.
 Deadline for nominations: Friday, September 21, 2007

The Chamber's Business of the Year Awards Committee will follow up with the company nominated.

Contact the Chamber at office@lethbridgechamber.com for more information on award categories and for information on the "Business of the Year Awards" Breakfast



An Active, Alive and Relevant Chamber

The farmers of Alberta Sugar Beet Growers are pleased by the confidence the Lethbridge Chamber of Commerce membership has shown in electing me as president for the 2007-2008 term. Our organization is one of the longest serving members of the chamber, demonstrating an ongoing interest and commitment that started decades ago. This membership also represents by far the oldest connection we have with any other organization.

Sugar beet farmers choose to retain a membership in the chamber because it is active, alive, and relevant.

Businesses and citizens in Lethbridge have supported the southern Alberta sugar beet industry countless times since our organization was founded in 1924. Now it is our turn to take a leadership position in serving and representing chamber members by promoting and enhancing free enterprise for the benefit of the social and economic environment of the City of Lethbridge.

This chamber is more than the voice of business in the city. It is an integral part of Lethbridge because the membership cares about and has representation from so many sectors. We are the only city chamber in this wonderful province that is so closely connected to its community.

The whole city is represented at the chamber. Just attend a board meeting, a committee meeting, or a mix and mingle to see for your self the breadth of knowledge brought to the chamber by its volunteers. You will see people from the arts, culture, and tourism—the professions and the trades—manufacturing and finance—education and community service—municipal, local, provincial, and federal government administration or politics—retail and not for profit associations—agriculture and environmental services—medical arts and recreation—religion and counselling—individuals, associations, and companies. People from all of these backgrounds are active members, bringing value to the business community and Lethbridge.

An Active Chamber

The chamber is active because its membership is constantly reinvigorated by new members and we attract new members by vigorously promoting members' interests.

Bosco Baptista is the chamber's new Membership Marketing Representative. He is a trustee for the Holy Spirit Roman Catholic Separate School Board and represents his board on the chamber Business and Education Committee.

If you are interested in joining the chamber or have a referral for Bosco to follow up, then contact him through our e-mail: office@lethbridgechamber.com or leave a message for him at (403) 327-1586.



Bruce Webster
2007 - 2008 President

A Living Chamber

We are here to fulfill present and future needs of existing and prospective members.

For 2007-2008 this will include the premier all candidates forum for the upcoming municipal elections. This forum is sponsored by the chamber but is also a superb collaborative effort organized by the Governmental Affairs

Committee with local media and political commentators. Plan to attend this forum for mayoralty and aldermanic candidates at the Lethbridge College Barn from 7:00 pm – 9:00 pm on Tuesday, October 2nd, 2007.

Your delegates to the Canadian Chamber of Commerce annual general meeting in Markham, Ontario in September 2007 will advocate for membership generated resolutions on bio-diesel quality standard setting and upcoming passport requirements for Canadians travelling to and from the United States. Both resolutions are supported by the Canadian Chamber policy committees reviewing our submissions. These committees have commented favourably on the high quality of resolution drafting submitted from Lethbridge.

In May 2008 we will go to the Alberta Chambers of Commerce annual meeting in Fort Saskatchewan. Please start thinking about resolutions to address the needs of

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September 2007

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The Lethbridge Chamber of Commerce welcomes the business community to join in the celebration of their ~

The 118th President's Dinner & Members Appreciation

Bruce Milne, 2006 – 2007 President and the Chamber's 118th President, invites you and your guests to join him in this celebration ~

Thursday, September 27, 2007
Lethbridge Lodge Hotel & Conference Centre

Cocktails: 5:30 p.m. Dinner Program: 6:30 p.m.

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Reservation for the: Lethbridge Chamber of Commerce 118th President's Dinner & Members Appreciation

Please reserve _____ ticket(s) at \$35.00 each. Please reserve _____ table(s) for 8 people at \$280.00 each.

Representative _____	Company _____
Address _____	Postal Code _____ Telephone _____
E-Mail _____	Fax _____

Enclosed please find a cheque in the amount of \$ _____ payable to the Lethbridge Chamber of Commerce **OR**
Please invoice me in the amount of \$ _____.

Please return to:
Lethbridge Chamber of Commerce
200 Commerce House, 529 – 6th Street S.
Lethbridge, AB T1J 2E1
E-Mail: office@lethbridgechamber.com Phone: 327-1586 Fax: 327-1001
Please RSVP by September 13, 2007

WELCOME NEW CHAMBER MEMBERS

(for the months of June, July, and August, 2007)

The Chamber Welcomes These New Members and Their Participation

ALZHEIMER SOCIETY OF AB & NWT NETWORK

162, 200 4 Ave S.
Lethbridge, AB T1J 4C9
Phone: 329-3766

Representative: Ms. Cony Schipper
Type of Business: Non-Profit Organization

BRIDGES OF HOPE INTERNATIONAL OF DEVELOPMENT AGENCIES INC.

223, 207 – 13th St. N.
Lethbridge, AB T1H 2R6
Phone: 380-3844

Representative: Ms. Sherri Pawlyszyn
Type of Business: Non-Profit Organization

CHOPSTIX RESTAURANTS INC

1505 Mayor Magrath Dr S
Lethbridge, AB T1K 2R4
Phone: 320-8488

Representative: Mr. Jonathan Bikman
Type of Business: Restaurant

PILLAR TO POST PROFESSIONAL HOME INSPECTIONS

62 Rivermont Cres. W.
Lethbridge, AB T1K 8A5
Phone: 328-9757

Representative: Mr. Mike Hemmerling
Type of Business: Home Inspection

CKVN 98.1 FM RADIO

1277 - 3rd Ave. S.
Lethbridge, AB T1J 0K3
Phone: 327-0981

Representative: Mr. Keith Leask
Type of Business: Radio Station

STREAK FREE

135 Kodiak Blvd. N
Lethbridge, AB T1H 6V3
Phone: 331-3920

Representative: Ms. Annette Mellish
Type of Business: Janitorial

FIT AS A FIDDLE ORGANICS

11 Mt. Royal Place West
Lethbridge, AB T1K 4M0
Phone: 328-0522

Representative: Mr. Glenn Spiess
Type of Business: Organic Food Manufacturer

CENTURY 21

528 - 6th Street South
Lethbridge, AB T1J 2E2
Phone: 331-2121

Representative: Mr. Kris Dennis
Business: Real Estate

GRINGO'S MARGARITAS

1804 - 22 Street South
Lethbridge, AB T1K 2J9
Phone: 894-6274 (Fax: 327-0434)

Representative: Ms. Jodie Hiebert
Business: Party Rental

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Lethbridge, AB T1J 0G9
Phone: 388-2910
Fax: (866) 841-7971
E-Mail: info@clearskyradio.com

Representative: Mr. Paul Larsen
Type of Business: Radio Station

DAYS INN LETHBRIDGE

100 - 3rd Ave South
Lethbridge, AB T1J 4L2
Phone: 327-6000 (Fax: 320-2070)
E-Mail: ladaysinn@hotmail.com

Representative: Mr. Craig Cochrane
Type of Business: Hotel/Motel

SOLTERRA

Box 21021
Lethbridge, AB T1K 6X4
Phone: 328-1088

Representative: Ms. Marcia McEwen
Business: Health Services

MS SOCIETY LETHBRIDGE & DISTRICT

724 13 Street North
Lethbridge, AB T1H 2T1
Phone: 328-7002 (Fax: 328-7027)
E-Mail: ann.stewart@msssociety.ca

Representative: Ms. Ann Stewart
Type of Business: Non-Profit Organization

AL HAWLEY TRUCKING INC.

3308 - 6 Ave N
Lethbridge, AB T1H 5C3
Phone: 327-1652

Representative: Mr. Wes Hawley
Type of Business: Transportation

DOVE CHRISTIAN SUPPLIES

616 - 3 Ave S
Lethbridge, AB T1J 0H5
Phone: 328-4309 (Fax: 328-4310)

Representative: Ms. Wilma Gerlock
Business: Retail Shopping

CANADIAN BLOOD SERVICES

#210, 200 - 4th Ave S
Lethbridge, AB T1J 4C9
Phone: 394-2026 (Fax: 394-2027)
E-Mail: dorinda.emery@blood.ca

Representative: Ms. Dorinda Emery
Type of Business: Medical Service

RE/MAX BRIDGE CITY REALTY

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Representative: Mr. Darrel Borbely
Business: Real Estate

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Reduce Customs Delays With Your ATA Carnet Passport For Goods

What is an ATA Carnet?

The ATA Carnet is an international customs document that facilitates the "temporary" importation of goods into foreign countries worldwide free of duties and taxes. The initials "ATA" are an acronym of the French and English words "Admission Temporaire/Temporary Admission". Like a passport, it is presented to foreign customs upon entry and exit.

What are the advantages for the business traveler?

Simplifies customs procedures – allows exporters and business professionals to use a single document for most customs transactions, to make arrangements in advance, at a pre-determined cost, in Canadian currency. It also eases re-entry into Canada.

Reduces business costs – eliminates the need to pay duties and taxes, or to post security normally required at the time of importation in all countries visited.

Saves time and paperwork – allows for an unlimited number of trips to any of the countries - part of the System within the ATA Carnet's one-year window of validity without having to re-apply for new documents.

Who uses ATA Carnets?

ATA Carnets cover three main categories of goods: professional equipment, commercial samples and goods for attendance at trade fairs and exhibitions. A broad array of Canadian businesses and organizations use carnets.

- **Companies or government bodies** exhibiting in overseas trade fairs.
- **Sales people** carrying samples of their wares.
- **Touring sports teams**, traveling with their equipment – from sports gear to racing cars to show horses.
- **Executives or professionals** carrying their own laptop and "mobile office".
- **Survey or electronic testing crews** transporting specialized equipment.
- **Journalists and technicians** taking camera equipment and fashions to overseas assignments.
- **Entertainment groups** taking instruments, sound equipment, costumes and props on tour.
- **Manufacturers** transporting equipment or samples.
- **And the list goes on...**

The key requirement governing Carnets is 'what goes in must come out' – the goods must not be sold, given away or otherwise disposed of and/or processed while in the foreign country.

Please contact the Canadian Chamber of Commerce for more detailed information on Carnet and Document Certification Services: www.chamber.ca/carnet



An Active, Alive and Relevant Chamber

Continued from page 1

Lethbridge businesses at this upcoming event.

We will have a few lunch and learn events where outstanding speakers will inform us about important issues. During 2006-2007 these lunches were well covered by local media, attesting to the quality of the speakers and information. The topics of "Managing Future Water Supplies in the Oldman River Basin" by David McGee of Alberta Environment and "Confused About Electricity and Natural Gas Markets" by David Gray of the Utilities Consumer Advocate last term directly addressed to sell out audiences the concerns of small, medium, and large business.



The **First Impression Recognition of Excellence** or FIRE awards spearheaded by the Tourism Connection Committee will make its impact on the local service industry between now and January 31, 2008, when a reception is held at the Lethbridge Lodge to mark this effort to reward excellence in our hospitality sector. Congratulations to the hard work of committee members and the businesses sponsoring the awards.

We offer many opportunities to network your goods and services. Book a table at a mix and mingle tradeshow or attend a business after hours to discover entrepreneurship in our community. There is also the President's Dinner on September 27th, the Business of the Year Awards with a new format is generating huge interest and will feature as guest speaker Dale Martin Jr. on October 16th, and on November 22nd there is the annual dinner and auction.

A Relevant Chamber

Lethbridge tallied a population of 81,692 persons in the 2007 census (a 3.78% increase from 2006) because business is relevant to the community. People come here because it is a good place to do business, live, and raise families.

Communities that do not have existing and new businesses relevant to current and projected social and economic needs do not flourish. The complicated but necessary

task of responding to citizen and customer needs must somehow be focused and executed to be successful. Since 1889 this focus has been provided by the Lethbridge Chamber of Commerce.

To our existing membership we express our thanks for being part of the organism that has made this chamber the outstanding large city chamber more times than any other in Alberta but also has earned recognition from the Canadian Chamber of Commerce. Businesses and individuals who used to be members or want to be members are encouraged to contact Bosco Baptista to discover why your participation is important for you.

Without our many volunteers, being president of the chamber would be no fun at all. Thankfully the sound finances and structure we enjoy allows us to concentrate on advocacy and activities that build value for membership.

Bruce Webster, President
Lethbridge Chamber of Commerce



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"Business After Hours" at

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322 - 6 Street South

Date: **Wednesday, October 3, 2007**
Time: **Drop in anytime between 5:00 P.M. & 7:00 P.M.**

Les Aman, manager of Logos Embroidery and his staff invite the business community to join them for:

- ❖ Wine & Cheese Reception
- ❖ A Look around their store
- ❖ See how their embroidery machinery works

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*Please confirm your attendance by calling the Chamber at 327-1586 or e-mail: office@lethbridgechamber.com



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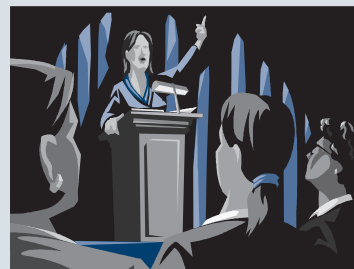
Chamber All Candidates' Municipal Election Forum

The 2007 Chamber sponsored municipal election all candidates' forum is coming up quickly. The event starts at 7:00 pm on Tuesday, October 2, 2007 at the Lethbridge College Barn. Plan to attend or submit a question beforehand to the Chamber office for the mayoralty or aldermanic candidates to answer. Over the years the governmental affairs committee has put together a first class format in cooperation with local media outlets for elections forums. It is probably the best opportunity for candidates to present themselves to voters and for citizens to get a look at who is running for mayor and council. With the huge number of people running in a local election, it is usually hard to arrive at an opinion about the candidates. The Chamber organizes your best opportunity to arrive at a voting decision, whether you are in the seats at the Barn or in the comfort of your home watching the broadcast.

Lethbridge Chamber of Commerce All Candidates' Municipal Forum - Mayoralty & Aldermanic Candidates

Date: Tuesday, October 2, 2007
Place: **LETHBRIDGE COLLEGE BARN**
2610 - 30th Avenue South
Time: 7:00 - 9:00 P.M.

- *Introduction by each candidate
- *All Lethbridge residents are invited to attend
- *Questions from the audience are encouraged
- *Media Panel:
 - CJOC-FM/94.1 The Lounge
 - Global Television
 - CKVN
 - Lethbridge Herald
 - Country 95.5/B-93
 - Rock 106/CFRV The River
 - CTV Lethbridge
 - Shaw T.V.



EVERYONE IS WELCOME!

For more information on the forum, please call the Chamber at 327-1586 or E-mail: office@lethchamber.com

Great Advertising Opportunity

Members of the Chamber of Commerce have a great opportunity to promote their business or products/services, by placing a one-page insert in Chamber News.

Chamber News is distributed to the total business mail-drop in Lethbridge - about 3,100 businesses. The cost to include the one-page insert in Chamber News is \$350.00.

For information on this advertising opportunity, please call Jody at the Chamber: 327-1586 or e-mail: office@lethbridgechamber.com.

Canadian Chamber welcomes progress at Leaders' Summit, but calls for greater sense of urgency

OTTAWA - August 21, 2007. The SPP leaders' summit concluded today with good progress, but much more needs to be done. The Canadian Chamber of Commerce supports regular exchanges among the three leaders and looks forward to the now-annual meetings. The Canadian Chamber welcomes the commitments on a number of Chamber priorities.

Smart and Secure Borders: An agreement to develop and coordinate the management of the movement of goods and people during a border incident; promoting a seamless operation at the Canada-U.S. border; expanding NEXUS and FAST; and renewed commitment to enhancing capacity at Windsor-Detroit.

Regulatory Framework: Commitment to strengthen cooperation and help remove the thousands of small differences undermining North American job creators. Specific sectors such as automotive and ICT were identified for action, providing an opportunity to measure progress at the next Leaders Summit.

Counterfeiting and Piracy: It is very encouraging to see an *Intellectual Property Action Strategy*, designed to combat counterfeiting and piracy, identified as one of the top North American priorities. It is vital to implement the SPP commitment for a Fake-Free North America. This includes implementing strong recommendations found in two Parliamentary committee reports from this spring.

Environmental Technologies: An integrated approach to climate change and air pollution along with the development of clean and sustainable energy; cooperation on auto fuel efficiency standards; and the development and employment of new environmental technologies will enhance a sustainable and competitive North America.

The Chamber welcomed discussions by Prime Minister Harper and President Bush on improving the implementation on the U.S. *Western Hemisphere Travel Initiative* (WHTI) and the ongoing, strong commitment to a successful and ambitious outcome to the WTO negotiations.

"Today's announcements were another important step forward for the three countries," says Perrin Beatty, Canadian Chamber of Commerce President and CEO. "However, the pace of progress is still too slow. North American businesses are still confronted by a border that is becoming thicker, stickier and more costly. We urgently need to make greater progress."

"We are facing global challenges from economies like China, India and Europe that are putting our competitiveness to the test. There is no turning back. The global marketplace only gets fiercer from here, and our three countries must work in partnership to protect the prosperity of our citizens and businesses".

**The Lethbridge Chamber of Commerce is an active member of the Canadian Chamber of Commerce*

Programs to Benefit Your Business

As a member of the Lethbridge Chamber of Commerce you and your employees are eligible for many great benefits:

- **Group Insurance:** for small businesses
- **MasterCard:** preferred electronic Merchant discount rate starting at 1.65%; \$0.10 per debit transaction
- **Visa Discount Rates:** starting at 1.75% debit transaction fee, \$0.10 per transaction
- **Esso Fleet:** \$0.03/litre discount on fuel, discounts on oil, top-up fluids, and car washes (with Esso Business card)
- **Husky/Mohawk:** \$0.02/litre discount with no minimum volume requirements (with Husky/Mohawk credit card)
- **Petro-Canada:** discount of \$0.02/litre on all grades of gas and diesel, 20% discount on car washes, #5 discount on vehicle propane
- **Purolator:** volume discount program can save you 35% every time
- **Adtel On-Hold Info Pacs:** customized on-hold services
- **Member to Member (M2M) Benefit Program:** (discounts at 31 member businesses)
- **Free Link** for your business from the Chamber's website to your website (www.lethbridgechamber.com)
- **Advertising opportunities** in Chamber News
- **Member discounts** for various Chamber events
- **Inquiry referrals** to member business (all Chamber members are listed alphabetically and categorically on the Chamber's site)

**If you would like to know more about the Lethbridge Chamber of Commerce, please call 327-1586 or e-mail us at office@lethbridgechamber.com. Also, check out the Chamber's website at www.lethbridgechamber.com.*

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