

## Another Year of Success

The Lethbridge Chamber of Commerce celebrated another successful year working on behalf of the business community. During the 2010 Alberta Chambers of Commerce AGM, hosted by the local chamber, the organization celebrated this success in achieving the provincial "Chamber of the Year Award", competing against chambers in Calgary, Edmonton, Red Deer.

The Alberta Chambers of Commerce, in presenting the award stated, "The Lethbridge Chamber of Commerce is involved with many initiatives to enhance the city, with the ultimate goal of fostering a positive environment for its members and community as a whole. Provincial and national policy development, energetic committees, and strong partnerships are just a few of its hallmarks. To become such an influential force, a Chamber needs a strong contingent of volunteers, and is known provincially for its particularly large Board of Directors. Its directors are Chamber ambassadors who help nurture relationships with elected officials and other community organizations. This model Chamber has worked hard to place itself in a position to influence government and help develop its region."

Lethbridge Chamber wins "Chamber of the Year" Award



Chamber delegates participate in policy debate at Canadian Chamber AGM

Local Chamber hosts AB Chambers AGM in Lethbridge



Meet & Greet New Members



Mix & Mingle - Trade Show



Lethbridge 2010 - Business of the Year Award Recipients

Adopting a Citizen of Tomorrow Program



Food Hampers donated to Interfaith Food Bank



F.I.R.E. Awards - First Impression Recognition of Excellence Celebration



"A Night at the Movies" - Chamber Dinner & Auction



Municipal All Candidates Forum



LETHBRIDGE CHAMBER of COMMERCE®

NEWS

December 2010

## Celebrating Success

Attendance at our 121<sup>st</sup> President's Gala Dinner was near capacity at 442 in September, while the Business of the Year Awards Breakfast in October had 458 in attendance. Our October Mix and Mingle Trade Show and our November Business After Hours and Lunch and Learn events also enjoyed strong support. Looking into the New Year, make note of January 27<sup>th</sup> on your calendars for the F.I.R.E. Awards (First Impression Recognition of Excellence). Our chamber enjoys strong local support for our events and our Member Services Committee and staff do great work to pull them together. Congratulations on a job well done!



In October we had standing room only with our municipal election all candidates forum. Early in 2011 we plan to host a luncheon with our new Mayor and Aldermen to bring the voice of business to our municipal leaders.

On the advocacy front we have also been active. Both of our policies were accepted at the Canadian Chamber meetings in Gatineau Quebec. Water for Sustainability and the Thebaine Resolution now carry the support and lobby of the Canadian Chamber of Commerce.

In early November, Randy Tremel, Jody Nilsson and I joined with 14 other community groups in Team Lethbridge. We

traveled as a group to Edmonton to meet with Cabinet Ministers, MLA's, Deputy and Assistant Deputy Ministers. Individual meetings were followed by networking opportunities in group settings with a reception, dinner and breakfast. Two weeks later we attended the Alberta Chambers of Commerce Board meeting and Deputy Ministers Dinner in Edmonton. The reception and dinner, as well as the question and answer period were great opportunities to network and gain a better understanding of our provincial



Wayne Brewer, President 2010 - 2011

government's policies and progress in several areas.

Our chamber continues to grow and we welcome our new members. I encourage each of you to participate and engage in our committees. Have a look ...we need your input.

Merry Christmas and best wishes for 2011!

Yours sincerely,

Wayne Brewer  
President & Chair of the Board



## In this issue...

F.I.R.E Awards Celebration .....	2
Chamber Celebrates 121st Anniversary.....	3
Local Group Benefit Expert Earns National Award .....	3
Welcome New Members .....	4
Benefits & Opportunities .....	4 & 5
Lethbridge 2010 - Business of the Year Awards .....	6
Events Open to the Business Community .....	7
Another Year of Success .....	8

PLEASE POST OR CIRCULATE	Department	Forward	Initial

If your company is a Chamber Member, all of your employees are too!

Published By:  
Lethbridge Chamber of Commerce  
200 Commerce House, 529 - 6 St. S.  
Lethbridge, AB T1J 2E1  
Phone: 403-327-1586 Fax: 403-327-1001  
www.lethbridgechamber.com  
office@lethbridgechamber.com  
Editor: Jody Nilsson  
Printed in Lethbridge by Graphcom Printers Ltd.



Darren & Shilpa Stocker  
• Wine and Beer Making Supplies  
• Men's & Ladies' Giftware

403-329-WINE (9463) 255 - 12 Street 'C' North  
Fax: 403-320-9423 Lethbridge, Alberta  
grapevine@shaw.ca TIH 2M6

Late Night Shopping begins December 4th!  
ALL PHOTOS WITH SANTA ARE FREE.



www.centrevillagemall.ca



**You & your employees are invited to join us at the  
2010 F.I.R.E. Awards Celebration  
First Impression Recognition of Excellence Awards**



These awards recognize employees of all stripes in the tourism and hospitality industries, who have enhanced positive experiences for their customers, by providing excellent customer service.

- ACCOMODATION sponsored by: **ATB Financial**
- ATTRACTIONS sponsored by: **1st Choice Savings & Credit Union Ltd.**
- EVENTS & CONFERENCES sponsored by: **Economic Development Lethbridge**
- FOOD & BEVERAGE sponsored by: **Lethbridge College**
- RETAIL SERVICES sponsored by: **execuserv plus inc.**
- TRANSPORTATION sponsored by: **The BetterBook Phone Book**

**Thank you to these sponsors:**  
Chinook Country Tourist Association & Visit Lethbridge (On-Line Nomination Sponsor) Lethbridge Lodge Hotel & Conference Centre (Award Banquet Sponsor)

FootHills Sponsor:  
**Centre Village Mall**

Hoodoo Sponsors:  
**Galt Museum & Archives,  
Bridget Pastoor - MLA Lethbridge EAST,  
Greg Weadick - MLA Lethbridge West,  
Ramada Lethbridge**

**Date:** Thursday, January 27, 2011  
Lethbridge Lodge Hotel & Conference Centre

**Times:** 4:00 P.M. – 4:30 P.M. – Registration  
4:30 P.M. – 6:00 P.M. – Cocktail Reception with an appetizer buffet

**Cost:** \$20.00/person  
Reserved Tables for 8 people @ \$160.00

*\* Over 90 people nominated from local businesses*

*\* 6 awards to be presented from amongst the nominees*

**F.I.R.E. Awards REGISTRATION**

Contact: \_\_\_\_\_ Company: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Please reserve: \_\_\_\_\_ seat/s @ \$20.00 each \_\_\_\_\_ Reserved Tables of 8 people @ \$160.00

Payment by: \_\_\_\_\_ invoice \_\_\_\_\_ cheque \_\_\_\_\_ VISA \_\_\_\_\_ MasterCard  
(\* if paying by Visa/MasterCard please contact the Chamber office at 403-327-1586)

Please fax back completed for the Chamber office at 403-327-1001

E-mail: office@lethbridgechamber.com

Cheques can be made payable to: Lethbridge Chamber of Commerce #200, 529 – 6<sup>th</sup> Street South T1J 2E1

**“Business After Hours”**

“When we purchased Wall Décor and More seven years ago, the previous owner advised us to join the Lethbridge Chamber of Commerce. In his words “even if you never really get involved with chamber functions, it is a great way to get your name out there”. In retrospect it may be the best advice that he ever gave us.

The Chamber Business After Hours event that took place at our store on November 4th was another example of a low cost, high value marketing option that the chamber offers. We have also participated in the Mix and Mingle evenings over the years and in every case we have found it exhilarating to market our business to like minded people. As with every chamber undertaking the events were well promoted, well organized and inexpensive.

I would also like to extend a long overdue thank you to the chamber for a job that we did for Agriculture Canada a few years ago. The Ottawa office called the Lethbridge Chamber looking for a picture framer, the chamber referred them to us and as a result we received a rather large order that I believe probably would have gone elsewhere had we not been chamber members.

How very rare it is in business, to find an organization whose best interest lies in your success. An advertising firm wants your advertising dollars, to your suppliers you are just another account and to Revenue Canada you are just a part of the revenue stream. But to the chamber the strength of the business community is job #1, and they are working overtime to help the Lethbridge business community thrive.”

Many thanks,  
Scott Warnock  
Wall Décor and More



**President's Dinner & Members' Appreciation:** this is a casual evening of fun and entertainment held in February each year. Thousands of dollars worth of donations (products/services) from members are auctioned throughout the event. This is the Chamber's only fundraiser.

**Dinner & Auction:** this is a casual evening of fun and entertainment held in February each year. Thousands of dollars worth of donations (products/services) from members are auctioned throughout the event. This is the Chamber's only fundraiser.

**Lethbridge "Business of the Year Awards" Breakfast:** held during Small Business Week. This event has become Lethbridge's "Mini Academy of Awards".

**Lunch & Learn:** these luncheons are held at various dates throughout the year. Keynote speakers – politicians and others – address topics of interest to the business community.

**Events**

**You're Invited!**

This business community is invited to participate in many chamber activities throughout the year.  
www.lethbridgechamber.com  
office@lethbridgechamber.com

**Mix & Mingle Trade Shows:** held three times throughout the year (usually October, February & April), these are hosted by local member hotels, over a 2 – hour time period in the evening - are cost and time affordable.

**FIRE Awards - First Impression Recognition of Excellence:** A reception is held in January to honour individuals in the tourism and hospitality industries who have enhanced positive experiences in and the reputation of the City of Lethbridge, by providing excellent customer service.

**Business After Hours or Grand Opening:** are hosted by a member business during the week from 5:00 pm - 7:00 pm. Any member of the Chamber has the opportunity to host this event – which is a great way to showcase your business.

**Members' Appreciation "Fun" Golf Scramble & Barbecue:** a great day of fun, golf and comradery followed by a steak dinner. Members and their guests are invited and everyone takes home a prize. The scramble is held in June.

\* The Lethbridge Chamber of Commerce represents its members through its membership in the Alberta Chambers of Commerce and the Canadian Chamber of Commerce



**W.R. (Bill) Waugh**  
Branch Manager

Cummins Western Canada  
4005 14th Ave North  
Lethbridge, AB T1H 6P6  
Phone 403 329 6144  
Fax 403 320 5383  
Cell 403 635 1003  
westerncanada.cummins.com  
bill.r.waugh@cummins.com



RICHARDSON Pioneer  
RICHARDSON Oilseed Processing  
RICHARDSON Nutrition



Lethbridge, AB

403.329.5500

**KPMG ENTERPRISE™** Mark DeBlois  
Chartered Accountants Dean Gallimore  
Kevin Keith  
Ed Nedza

500, 400 – 4 Avenue S.  
380-5700

Serving Lethbridge and Southern Alberta for over 55 years



**MARTIN BROS.**  
**FUNERAL CHAPELS & CREMATORIUM**

Our fair prices represent the greatest value. Our staff is kind, considerate and knowledgeable. Our facilities are modern and immaculate.

*For over 4 generations...our family caring for your family.*

It makes good sense to call our family-owned funeral home!

Riverview Chapel: 610 - 4 St. S., Lethbridge, AB. T1J 4P3

**Ph. (403) 328-2361 (24 Hrs.)**



**Workplace Safety & Healthcare Services Ltd.**  
www.SAFEWORKER.CA

104C 920 2 Avenue A North  
Lethbridge, AB T1H 0E3  
Ph: 403-394-9075  
Fax: 403-394-9055

**SafeWorker™**  
Project Safety Management  
Safety Training  
Hazard Assessments  
Inspections  
Incident Investigations  
Program Development/Upgrades

**HealthyWorker™**  
Mobile Occupational Health Clinic  
RN Medical Assessments  
Audiometrics (Hearing Tests)  
Spirometry  
Workplace Wellness Programs  
Drug and Alcohol Testing



Catering your business function, party or BBQ with fresh quality ingredients  
Hot Meals • Soup & Sandwich • Custom Trays • Salads • Desserts

Restaurant Address: 230-12a Street North

Lethbridge, AB T1H 2J1

Fax: 403-317-1923

Phone: 403-328-9388

## Lethbridge 2010 – Business of the Year Awards

The Lethbridge Chamber of Commerce and the Business Development Bank of Canada, proudly hosted the Lethbridge 2010 – Business of the Year Awards this fall. Over 450 people came out to honour the nominees and winners.

Steve Baines, CEO & Founder of Enviro Foam Insulation Inc. was the keynote speaker during the breakfast and spoke on: **“Power Up Your Business. Invest. Innovate. Grow.”**

### Congratulations to the Lethbridge 2010 - Business of the Year Award Recipients!!



Wayne Brewer, Lethbridge Chamber



Steve Baines, Enviro Foam Insulation Inc.



Grant Kvemshagen, BDC



**Business Leadership Award:** **HEMEL HOUSE** presented to **Claudine Cook** by **Douglas Porter** from TD Canada Trust



**Business Legacy Award:** **DEL ALLEN (D.A. Electric)** presented to **Del Allen** by **Marilyn McLean, ATB Financial**



**Change & Innovation Award:** **LETHBRIDGE COLLEGE** presented to **Dr. Tracy Edwards** by **Robert Ellis, U of L**



**Dalton Jordan Memorial Award for Business Excellence:** **1<sup>st</sup> TECHNICAL SYSTEMS INC.** presented to **Doug & Dan Sawatsky** by **Grant Kvemshagen** of BDC



**Estelle Bofield Memorial Award for Customer Service:** **DESTINATION DENTISTRY** presented to **Aaron Scott** by **Greg Moon, Lethbridge Lodge Hotel & Conference Centre**



**New Venture/New Business:** **FIRESTONE RESTAURANT** presented to **Andrea Boras** by **Ryan Miller, Select HR & Recruiting Solutions**



**Small Business of the Year:** **HAROLD'S AUTO SERVICE** presented to **Kirk Jurgens** by **Shawn Pinder, Runner's Soul**



**Spirit of Lethbridge:** **LETHBRIDGE LEGAL GUIDANCE SOCIETY** presented to **Judy Godlonton** by **Kristin Ailsby-Wood, Davidson & Williams LLP**



**Young Entrepreneur Award:** **CEDAR RIDGE QUALITY HOMES** presented to **Lonny Hay** by **Amber Hungerford, Meyers Norris Penny LLP**

## Chamber Celebrates 121 Years as the “Voice of Business”



Paul Pharo performs the Oath of Office with incoming Chamber President, Wayne Brewer.



Sue Snicer presents Lethbridge Chamber of Commerce Honorary Life Membership to Del Allen.



Paul Pharo congratulates Bob Tarleck for his years of service to the community as Mayor.

The Board of Trade (now the Lethbridge Chamber of Commerce) was incorporated in 1889. During the 121st President's Dinner in October, 2009–2010 President Paul Pharo “handed over the reigns” of leadership to incoming President Wayne Brewer.

During the gala evening, longstanding members of the Lethbridge Chamber were recognized and congratulated. A highlight of the evening were the presentations of Honorary Life Memberships to Senator Joyce Fairbairn, Clint Dunford and Dell Allen. Each was recognized for their outstanding leadership, on behalf of the Chamber and the business community.



Honorary Life Memberships in the Lethbridge Chamber of Commerce presented to Senator Joyce Fairbairn and Clint Dunford by Dennis Hatt.

## LOCAL GROUP BENEFIT EXPERT EARNS NATIONAL RECOGNITION

Walter Montana was recognized as a leading representative of the Chambers of Commerce Group Insurance Plan® at the program's national conference in Charlottetown, Prince Edward Island in September 2010. The top 100 Chambers Plan representatives from across the country were honoured at the event for experts who met stringent qualifying criteria. Walter was honoured at the conference with the top Service Excellence award in his sales class. Walter Montana, of Montana Insurance & Financial Services Inc. in Lethbridge, is the exclusive Plan agency in his area. Walter Montana has been in the financial services industry for 22 years and associated with the Chambers Plan for 20 years.

Nationally, the Chambers Plan provides group benefits to more than 27,000 small and medium sized businesses, members of 900 Chambers of Commerce and Boards of Trade which endorse the program. The Plan was introduced over 35 years ago to make group benefits available to smaller firms. Today the program offers competitive rates, outstanding guarantees, and many free, value-added features for participants, including Best Doctors® diagnostic support services.

The Chambers Plan has become the largest group insurance program of its kind in the country, providing tangible benefits to members of participating Chambers and Boards. From the National Service Centre, located in Winnipeg, the Chambers Plan is administered by Johnston Group Inc., named one of Canada's 50 Best Managed companies in each of the past nine years.



For information please contact the Lethbridge Chamber of Commerce at 403-327-1586, office@lethbridgechamber.com

To speak with Walter Montana, please call 403-328-3306 EXT. 2209 or contact him at walter.montina@sunlife.com



Where printing is more than putting ink on paper!

### Complete Printing Services

- Full Colour Printing
- Colour Photocopies
- Dedicated Sales Team
- Full Bindery Facilities
- Outstanding Quality & Service
- History Books
- Roll Labels

1009 2nd Avenue South, Lethbridge, AB T1J 0C8  
Ph: (403) 329-3388 Fax: (403) 329-8293  
E-mail: info@graphcomprinters.com

### NETWORK SPECIALISTS



Bill Glover B.A., M.A. (Admin)  
Sales Manager

355 Stafford Drive North Lethbridge, Alberta T1H 2A7  
Tel: (403) 328-4431 Fax: (403) 329-3718  
bill@reitercomp.com

AT WORK FOR SMALL BUSINESS SINCE 1970  
Chambers of Commerce Group Insurance Plan®

# #1 in Group Benefits For Firms with 1-50 People

Walter Montana  
Bus. 328-3306 Ext. 2209

Waste collection you can depend on!



Construction Debris Industrial/Commercial Residential/Apartments



722 - 30th Street North, Lethbridge, AB  
Bus: (403) 328-6355  
Fax: (403) 320-0372

## Davidson & Williams LLP

Barristers and Solicitors  
Founded in 1885 by C.F.P. Conybeare, K.C.

W.C.R. Davidson, Q.C.  
R.A. Jerke, Q.C.  
L.D. MacLean, Q.C., Counsel  
S.D. Florendine, J.D.  
C.M. Nyrose, B.A. M.A. LL.B.

H.R. Beswick, Q.C.  
K. Ailsby-Wood, B.A. LL.B.  
M.J. Pollard, B.A. LL.B.  
D.M. McKenna, B.A. M.A. LL.B.  
C.E. Brust, Student-at-Law

visit us at: www.davidsonandwilliams.com  
Conybeare Court, 501 - 4 Street S, Lethbridge, AB Phone: 403 328-1766



We Are CANADA's First Certified Green Restaurant®



LOVE our Buffet or it's FREE  
W.T. Hill Blvd, by the Auto Mall 403-394-9333  
www.guesthouserestaurant.com  
You'll Love our Catering

## SCORE with the BetterBook

The official phonebook of the Lethbridge Hurricanes  
Call today to better your marketing goals

 **BetterBook.net** 403-380-4636  
Simply a better PhoneBook or 1-800-663-8555

### LETHBRIDGE CENTRE

BUSINESS • RETAIL • SERVICE

200 - 4<sup>th</sup> Avenue South, Lethbridge, Alberta T1J 4C9  
(403) 327-6211 www.lethbridgecentre.ca

**Make Lethbridge Centre Your Destination!**

• Retail • Professional Services • Conference Facility • Office Tower

## Welcome New Chamber Members

We extend a warm welcome to our newest members and look forward to their participation in the Chamber.

### TUTOR DOCTOR

123 Gateway Mews South  
Lethbridge, AB T1K 5S2  
403-380-7870 (Fax: 403-380-7915)  
Business: Educational Consultants/Tutoring

### LODESTONE INVESTMENT

1007 - 3rd Avenue South  
Lethbridge, AB T1J 0J3  
403-328-2336 (Fax: 403-380-3272)  
Business: Financial Services

### LETHBRIDGE MENTORING CENTRE

2911 - 13 Avenue South  
Lethbridge, AB T1K 0T2  
403-327-3099  
Business: Training/Telephone/Internet Service

### LETHBRIDGE FAMILY CIRCLE ASSOCIATION

#206, 909 - 3rd Avenue North  
Lethbridge, AB T1H 0H5  
403-381-4676 (Fax: 403-320-8878)  
Business: Non-profit Organizations

### LETHBRIDGE INLAND TERMINAL LTD.

RR8-10-25  
Lethbridge, AB T1J 4P4  
403-317-1746 (Fax: 403-327-0342)  
Business: Grain Marketing & Handling

### (LPA) LETHBRIDGE PERIODONTAL ASSOCIATES

#905, 400 - 4th Avenue South  
Lethbridge, AB T1H 4E1  
403-317-4867 (Fax: 403-317-4865)  
Business: Dental Clinic



## Benefits and Opportunities...

As a member of the Lethbridge Chamber of Commerce, you and your employees have the opportunity to participate in many discount programs and networking activities - to benefit you and your business.

All member businesses and their employees are eligible to participate in these programs and benefits, which include:

- **Group Insurance:** for businesses - small & large
- **ATB Financial MasterCard/VISA:** preferred electronic merchant rates for MasterCard and VISA starting at 1.71% regardless of ticket size; interac fee of \$0.10 each debit transaction.
- **TD Canada Trust MasterCard/VISA:** MasterCard merchant discount rate starting at 1.79%; VISA merchant discount at 1.69% and \$0.09 per debit transaction (regardless of volume of business).

...continued on page 5

...continued from page 4

- **VersaPay:** preferential rates on VISA, MasterCard and INTERAC processing. Discount rates starting at 1.69% on Visa & MasterCard plus \$0.15/transaction; \$0.07/transaction Interac Direct Debit payments.
- **Payworks - online payroll services:** Payworks has created an innovative payroll service by rolling the best qualities of software packages, service bureaus and the power of the Internet into one system. Integrated Chambers Group Insurance Administration through partnership with the Johnston Group.
- **Esso Fleet:** \$0.03/litre discount on fuel purchased on your ESSO Fleet Credit Card. No minimums apply.
- **Recite Affinity Program:** audio, web and video conferencing and web casting services. Discount rates at \$0.05/minute for Audio Conferencing, which is 45% below the industry average. Recite will also do a service audit to review your conferencing usage at no charge.
- **Pacrim Hospitality Services:** offers business and leisure travelers a guaranteed discount of 15% off Best Available Rates (BAR) on each of their 60 hotels across Canada and the USA. Discount applies regardless of season or location but not in combination with other discounts. Rates based on standard rooms.
- **Husky/Mohawk:** Group Plan commercial credit card program offered to all Chamber members. Receive a \$0.02/litre discount with no minimum volume requirements at any Husky/Mohawk location.
- **Petro-Canada:** discount of \$0.02/litre on all grades of gas and diesel, 20% discount on car washes, 3% discount on vehicle propane.
- **Purolator:** volume discount program can save you 30% every time.
- **ADTEL On-Hold Info Pacs:** customized on-hold services.
- **Member to Member (M2M) Benefit Program:** discounts at 41 Chamber member businesses
- **Free Link** for your business from the Chamber's website to your website (www.lethbridgechamber.com)
- **Advertising opportunities** in Chamber News
- **Member discounts** for various Chamber events
- **Inquiry referrals** to member businesses (all Chamber members are listed alphabetically and categorically on the Chamber's site)

\*If you would like to know more about the Lethbridge Chamber of Commerce, please call 403-327-1586 or e-mail us at [office@lethbridgechamber.com](mailto:office@lethbridgechamber.com). Also, check out the Chamber's website at [www.lethbridgechamber.com](http://www.lethbridgechamber.com), to see events, activities and member benefits.



Over 300 specialty chemicals specially formulated specifically to handle every commercial, industrial, institutional and residential requirement

**ENERCON WATER TREATMENT LTD.**  
36th St. & 6th Ave. N • 328-9730 • [www.enercon.ca](http://www.enercon.ca)

**We have the solution you're looking for!**



**Greg Weadick** MLA  
LETHBRIDGE WEST CONSTITUENCY

404-8th Street South • Phone 329-4644

E-mail: [lethbridge.west@assembly.ab.ca](mailto:lethbridge.west@assembly.ab.ca)

Listening to Lethbridge. Working for Lethbridge.



**STRINGAM DENECKY**  
Law Office

403-328-5577

314 Third Street South  
Lethbridge, Alberta  
T1J 1Y9

Paul G. Pharo, Q.C.  
Stephen Mogdan

[www.stringam.ca](http://www.stringam.ca)

**EXECUTIVE 4 STAR LIMOUSINE**

**329-LIMO**  
[www.4starlimo.com](http://www.4starlimo.com)



**A Touch of Class For Any Occasion!**  
SEDAN SERVICE AVAILABLE The ONLY 24hr/day booking service!

WWW.

**Aqua Steam SERVICES**



**328-7547**

"Experience the clean difference"

Carpets • Upholstery

[aqua2@telus.net](mailto:aqua2@telus.net)



**Foster & Sons Jewellers**

3rd Generation Jewellers  
Specializing in Quality and Service  
For Your Complete Jewellery Needs

622 - 3rd Avenue South, Lethbridge, Alberta T1J 0H5  
Phone: (403) 327-6389 Fax (403) 320-1307

**RELIANCE APPRAISAL CONSULTANTS LTD.**  
Real Estate Appraisers  
Residential • Commercial • Industrial  
Agricultural • Specialized Properties  
Consulting • Litigation

Laurier D. Kramps, AACI, P. App (Mgr)  
Murray Tofsrud, CRA (Mgr Residential)

Nancy Hosack, AMAA, AACI, P.App  
Brad Bengry, CRA  
Denise Stephen, CRA, B.Com  
Jesse Kramps, B.A.Sc  
Jeff Salmon, B.Sc

e-mail: [reliance@relianceappraisals.ca](mailto:reliance@relianceappraisals.ca)  
[www.relianceappraisals.ca](http://www.relianceappraisals.ca)

328-9351  
Fax 328-6227  
Serving Southern Alberta Since 1963

201, 1122 - 3 Avenue South, Lethbridge T1J 0J6

**J. BRUCE MILNE  
F. MURRAY PRITCHARD**

**Milne  
Pritchard  
Law Office**

Suite 807, Lethbridge Centre Tower, 400 - 4 Avenue South Lethbridge, AB, T1J 4E1  
Phone: 403 329-1133 • Fax: 403 329-0395  
[bruce@milnepritchard.com](mailto:bruce@milnepritchard.com) [murray@milnepritchard.com](mailto:murray@milnepritchard.com)

Have you claimed your **FREE** business listing on ...

**ClearlyLethbridge.com**  
Your LOCAL Search Engine

Visit: [www.clearlylethbridge.com](http://www.clearlylethbridge.com) -or- Call Us: (403) 388.0120



**Affordable  
group benefits for  
your business**

Please contact us today!  
Suite 470, 220 4th St. South

**ALBERTA BLUE CROSS** 403-328-6081